

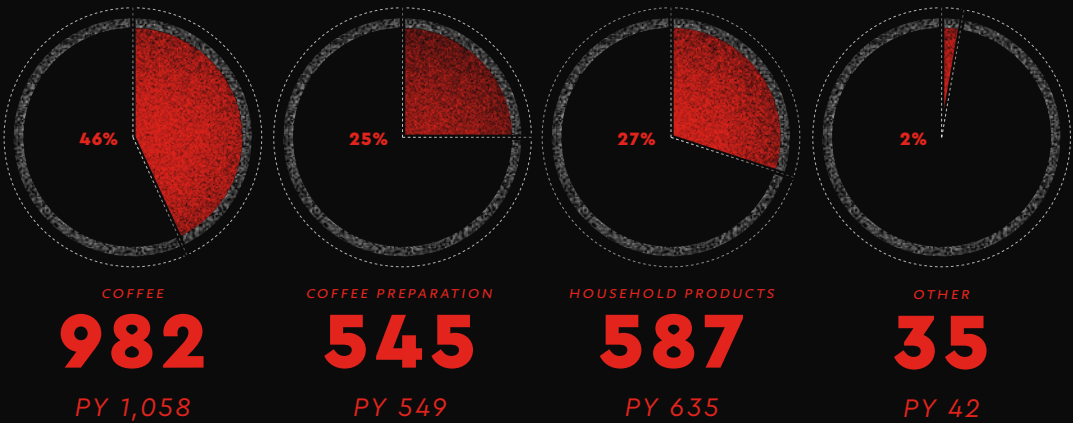
KEY FIGURES OF  
THE OPERATING DIVISIONS  
AND THE SERVICE UNIT

Sales <i>in € thous.</i>	2023	2022
Melitta Europe – Coffee Division	430,633	528,611
Melitta Europe – Coffee Preparation Division	168,863	192,482
Melitta North America	180,876	179,021
Melitta South America	432,231	409,794
Melitta Asia Pacific	1,902	1,870
Melitta Single Portions	1,663	972
Corsino Corsini	15,010	14,729
Roast Market	40,788	40,785
Melitta Professional Coffee Solutions	246,592	230,581
Coffee at Work	16,227	14,710
Cofresco	284,568	307,310
Cuki Cofresco	234,731	256,650
ACW-Film	8,741	8,880
Wolf PVG	41,130	45,765
Neu Kaliss Spezialpapier	25,832	33,242
Services and others*	19,273	18,652
<b>TOTAL</b>	<b>2,149,060</b>	<b>2,284,054</b>

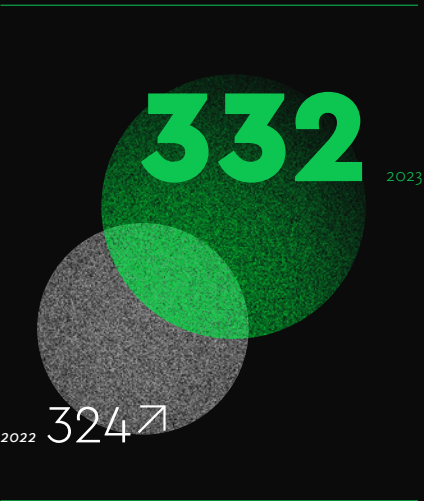
\* thereof Melitta Europe – Sales Europe Division total 2023: 426,578 | 2022: 480,389

Employees <i>full-time employees, annual average</i>	2023	2022
Melitta Europe – Coffee Division	249	243
Melitta Europe – Coffee Preparation Division	558	584
Melitta Europe – Sales Europe Division	427	437
Melitta North America	148	181
Melitta South America	872	884
Melitta Asia Pacific	32	29
Melitta Single Portions	46	47
Corsino Corsini	40	44
Roast Market	102	109
Melitta Professional Coffee Solutions	1,034	983
Coffee at Work	89	86
Cofresco	1,026	1,041
Cuki Cofresco	500	503
ACW-Film	47	48
Wolf PVG	222	236
Neu Kaliss Spezialpapier	129	135
Services and others	364	367
<b>TOTAL</b>	<b>5,885</b>	<b>5,957</b>

**SALES BY BUSINESS FIELD**  
in € million

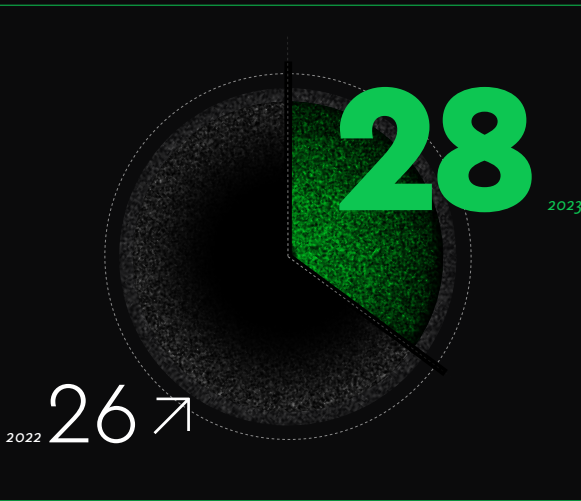


**CAPITAL STRUCTURE**  
Equity in € million

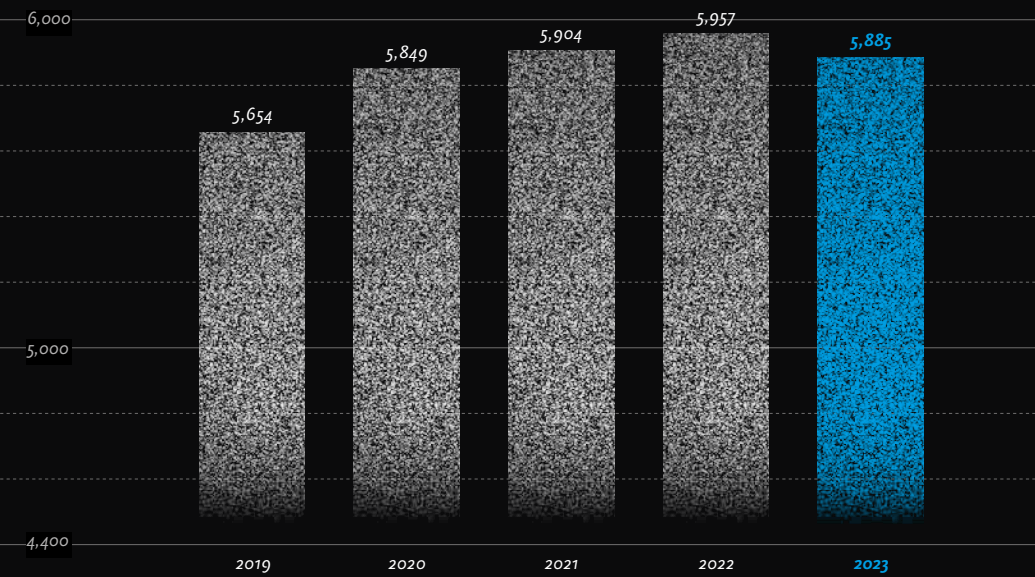


The Group's equity was increased once again in FY 2023.

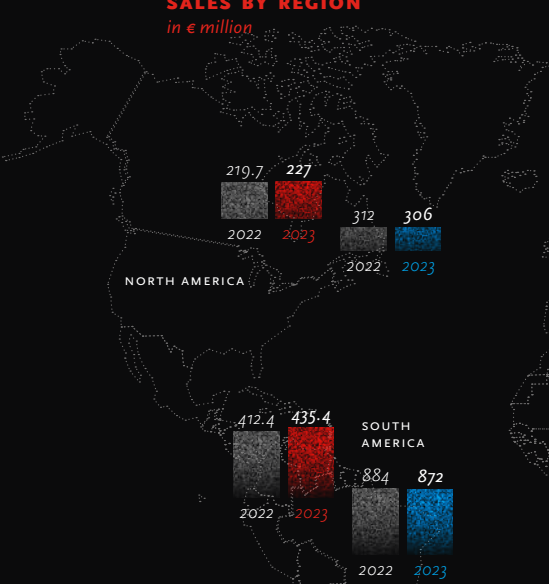
Equity in percent



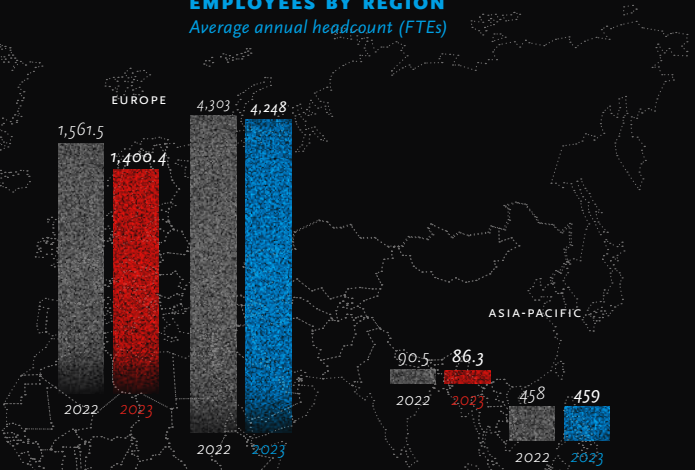
**DEVELOPMENT OF HEADCOUNT**  
in 2019 – 2023 / Average annual headcount (FTEs)



**SALES BY REGION**  
in € million



**EMPLOYEES BY REGION**  
Average annual headcount (FTEs)



Despite falling coffee prices, the Melitta Group achieved revenue growth in its North and South American markets in particular.